



We are pleased to announce that Schuster Driscoll Inc., D.B.A. as The Schuster Group, has been acquired by NFP, a leading insurance broker and consultant with extensive global resources that provides corporate benefits, property casualty, retirement, and individual solutions. The Schuster Group will now operate as a wholly-owned subsidiary of NFP.

The change presents a tremendous opportunity to better serve our clients and grow our business, but it does not change how we do business. We have always valued the relationships we have forged with our clients and nothing about those relationships will change, except that we will be able to deliver more. The Schuster Group leadership team, employees, and offices will remain the same, as will our uncompromising dedication to our clients and community.

“This is a very exciting chapter in our 29-year history. The people at NFP share our values and commitment to our clients. That was a major factor in this decision,” said Rollin Schuster, our President. “NFP enhances our platform and avails us the talent and resources that will help us deliver more to our valued clients. NFP also shares our philosophy of supporting our community and is committed to helping us accelerate the impact TANGO (The Alliance for Nonprofit Growth and Opportunity) delivers to the nonprofit sector.”

Amidst all the excitement, there are some questions we know that our clients might have, that we’d like to provide answers to:

Who is NFP?

NFP is the fifth largest benefits broker by global revenue. Headquartered in New York City, NFP has over 300 global offices in the U.S., Canada, and Europe. NFP is committed to a thoughtful and customized integration of our firm with the goal of making a better client and employee experience.

What happens to The Schuster Group’s Executive and Leadership Team, employees, and offices?

Our President, Rollin Schuster, has committed to a minimum of three years of continued service. Rollin will continue to lead the Schuster Group subsidiary as well as manage the entire Connecticut NFP office. The Executive and Leadership Team will remain in place. All Schuster Group employees are joining the new firm, and all Schuster Group offices will remain open.

What will happen to the Schuster Group brand name?

For the time being, we will continue to operate as The Schuster Group. In the coming months, we will begin our transition over to the NFP brand, a well-known and nationally respected company.

What happens to TANGO?

As many of you know, Rollin Schuster started TANGO 13 years ago to support the nonprofit sector in a way that had not been done before. Fast forward 13 years and we have 1,450 nonprofit members representing over 160,000 nonprofit employees. NFP’s commitment to TANGO was a vital part of the decision to merge The Schuster Group under their umbrella. With the backing of NFP the sky is the limit. As always with TANGO the goal is “helping nonprofits thrive,” and we believe that this acquisition will give us the opportunity to take TANGO to unprecedented heights.